



Results from some of our local Cincinnati customers!

Material Supply Company - 45 Employees

This company implemented the Corporate Savings Account (CSA) and turned a 23% renewal increase into a 5% decrease. The CSA generated \$75,000 of annual savings without reducing benefits from their pre-renewal levels.

Reference available upon request

Printing Company - 24 Employees

In 2006, this business started their CSA and saved 27% (\$45,000). They further utilized the CSA approach with the Employee Benefit Review and Management Process (ebrm) on their renewals in 2007 and 2008. The result – they have had a 0% increase in Employer and Employee costs while maintaining the same level of benefits.

Reference available upon request

Manufacturing Firm - 110 Employees

Faced with a 34% renewal, this company implemented the CSA and saved over \$150,000. They did not have to fill out health applications or switch insurance carriers. In fact, they were able to improve the wellness benefits and keep the same out-of-pocket liability (both common with the CSA approach). The end result was a below trend increase in health insurance costs with an eye to future cost containment in the years to come.

Reference available upon request

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